



**STATE OF HAWAII
OFFICE OF HAWAIIAN AFFAIRS
560 NORTH NIMITZ HIGHWAY, SUITE 200
HONOLULU, HAWAII 96817**

August 12, 2022

**REQUEST FOR PROPOSALS (RFP) NO. LLP 2023-004
LEASING AND PROPERTY MANAGEMENT SERVICES
FOR KAKA'AKO MAKAI**

**Addendum No. 1
Response to Questions**

1. Q: What are the three most important goals for OHA in 2023?

A:

1. Generate a deep understanding of our 'āina (as Native Hawaiians; as fiduciaries of a trust; as Hawaii RE landowners)
2. Activate Lands to bring people back on our 'āina (adopt Conceptual Master Plan)
3. Execute our initial phases of redevelopment work (informed by our 2022 work around planning, due diligence and various analyses) while beginning to implement performance reporting and improve financial reporting.

2. Q: On the Pricing Form – are we to place one price for the entire term of the five-year contract into the one cell?

A: Prospective Offers are encouraged to submit proposals with itemized pricing and utilize the pricing form for the full amount of the offer.

3. Q: Are we allowed to break down and itemize pricing for fee and labor?

A: Prospective Offers are encouraged to submit proposals with itemized pricing for fee and labor.

4. Q: Does leasing provide a separate form for pricing?

A: Prospective Offers are encouraged to submit proposals with separate pricing based on term of lease as follows:

- 1 year lease
- More than 1 year, less than 3
- More than 3 years, less than 5